GORMANCO
High Voltage Electrical & Specialty Equipment

SEPTEMBER 2025

IN THIS EDITION

Working Hard For You
Meet The Team
In The Field

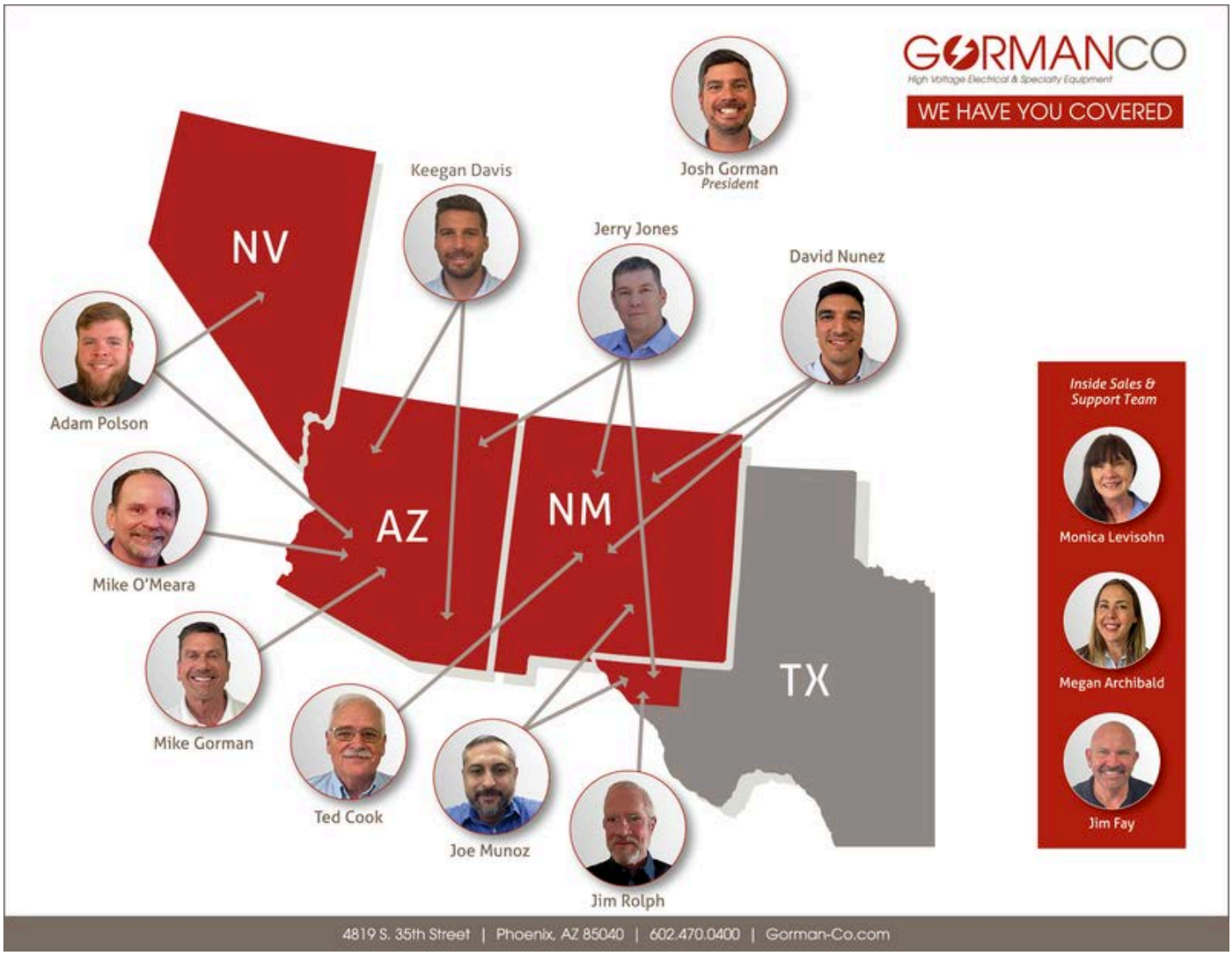
KNOWLEDGE.

At Gorman, we pride ourselves in having deep customer relationships and a strong understanding of our manufacture's solutions.

When we say local... we mean it.

El Paso. Alamogordo. Albuquerque. Phoenix.

While most manufacture representative firms rely on a sales team typically located out of state, at Gorman Company we believe that having an active role in the territories we service is vital. Our sales representatives are citizens of the community, **living and working directly within the areas in which they serve.**



Meet The Team

We've got you covered. At Gorman Company we take immense pride in our reputation for delivering exceptional experiences. With a steadfast commitment to excellence, we have built lasting relationships with our customers by consistently exceeding their expectations. As we continue to grow, the expansion of our team ensures we can provide the highest quality service, tailored to meet the unique needs of every customer. We are excited to welcome our newest team member, Keegan Davis!



Keegan Davis

Primary Territories:
Northern & Southern Arizona

Keegan Davis is a sales professional with strong expertise in the utility sector, specializing in technical sales and strategic account management. He most recently served as a Sales Engineer at Virginia Transformer, where he led sales efforts across the Mountain West region, supporting major utility customers and managing rep networks and proposal development.



Keegan began his utility-focused career at Emerald Transformer, where he advanced through sales and business development roles, growing national field services and building key utility relationships. He also brings experience from Atkore and Georg Fischer, where he supported large-scale semiconductor and industrial projects, enhancing his ability to manage complex, multi-stakeholder sales environments.

Keegan holds a Bachelor's degree in International Sales and Marketing Management from the International Business Academy in Kolding, Denmark. He also attended Grand View University in Des Moines, Iowa, where he competed as a collegiate wrestler before studying abroad for two years to further his education and business exposure.





For our midyear sales meeting, Team Gorman Company came together in Arizona this year. We know that spending time as a team is key to building strong connections and lasting relationships!

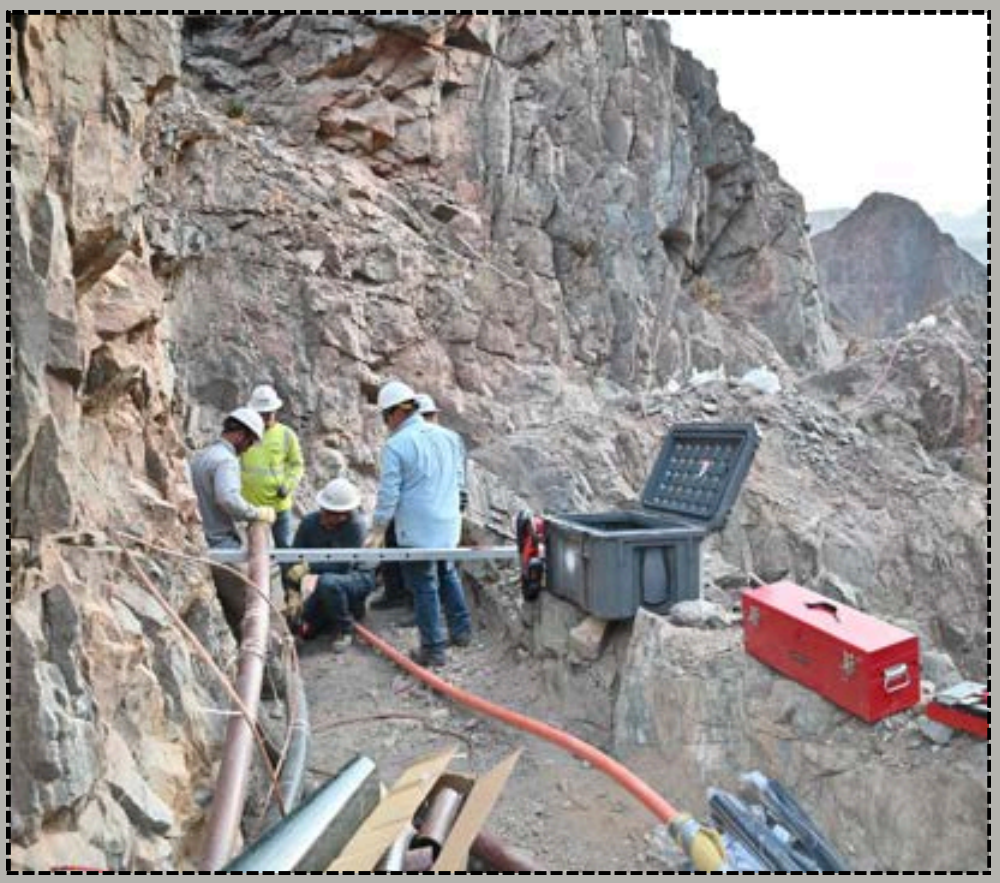
IN THE FIELD

Whether we are collaborating and providing training programs, sponsoring relationship-building activities, or attending industry conferences and events, the team at Gorman Company is proud to support our partners in a variety of ways.





Gorman Company team member David Nunez participated with Western United Electric at the NMRECA event in Albuquerque, New Mexico.



Check out these incredible photos from the Grand Canyon! APS is replacing the cable that supplies power to the main water well and Phantom Ranch. Working with TE Connectivity, a special kit was developed to splice a unique cable that was designed specifically for the Grand Canyon.







Gorman Company was excited to be back for the Tucson Electric Power BBQ event! The day was filled with amazing food, and a wonderful opportunity to engage with the TEP engineers and linemen one-on-one fostering some very enjoyable and productive conversations.

Learning is a lifelong journey, and we believe in the importance of continuing education. Gorman Company has been honored to sponsor and host a few recent events, focused on helping our industry remain at the forefront of technological advancement and continually seeking opportunities for ingenuity and improvement.





THE GORMAN COMPANY SPONSORED SEMINAR ON TRANSFORMER HEALTH

Above: Seminar presenters included GE, RMS, and EMT.

Left: The RMS Transformer Oil Processing trailer



ARC FLASH DEMONSTRATION TRAILER AT SOCORRO ELECTRIC COOP

The demonstration utilized Ermco transformers.



Josh Gorman attending the event where APS awarded Supplier of the Year to Ermco.



Team Gorman Company attending the Electrical Network System Conference.

From left: Mike, David, Joe, & Josh